

# Futureproof Your **Lending** **Enterprise** with

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**ZIVA<sup>®</sup>**

By Novac

# Transforming the **lending industry** with our **intuitive cloud solutions**

The rise of digital has transformed the financial services industry, bringing new challenges to existing players and new entrants alike. Managing the change successfully to a digital-first, mobile first , customer-centric model is vital for long-term growth. As each company is unique in their own way, this journey requires different approaches.

Novac's Ziva® is a cloud lending management software with a comprehensive suite of modules that designed to meet the requirements of lending businesses of all sizes across various business spectrums



**NBFC**



**HFC**



**Retail Lenders**

## Manage your entire loan lifecycle starting from inquiry to contract closure on a single, intelligent and a change ready platform

### Comprehensive LOS

Comprehensive loan origination software, controls and automates various business activities performed in processing of a loan application

### Supports the entire Acquisition Lifecycle

Supports the customers' complete acquisition lifecycle, from onboarding to the underwriter's decision on the loan disbursement

### Seamless Mobility

Mobility platform for relationship executives to onboard the customers, creates opportunities and sanctions

# Lifecycle Management for Lending Business with ZIVA<sup>®</sup>

## Loan Origination

Ziva<sup>®</sup>'s Loan Origination module is a state-of-the-art workflow system built on Microservices architecture. It is fully automated, parameterized, and powered by a business rule engine.

## Loan Servicing

This module has Requests for Tenure / Due Date Change, Part Prepayment, Loan Closure and Recovery management functionalities. It allows loan servicers to manage risk, provide better customer service, and address default management challenges.

## Product Management

The product management module enables the rapid launch of new products based on various business norms. It also has segment-specific offerings and multilevel pricing flexibility.

## Collection Management

This module facilitates the collection of monthly payments, generating payment statements, statement of accounts following up on delinquencies, and maintaining records of payments and balances.

## How does Ziva<sup>®</sup> work?



### Application Initiation

Omni channel of Leads and Opportunities, with save and resume capability



### Credit Decisioning

Comprehensive Analytics and Portfolio Performance Tracking



### Approval & Monitoring

Risk and Behavioural Scoring



### Product Management

Segment-specific product offering and Multi-level pricing flexibility



### Field Operations

Anywhere Anytime access



### Rule Management

Workflows & Business Rules



### Collateral & Facility Management

A single view of portfolio exposure



### Ecosystem Partner

External Touch Points such as Credit Bureau, NSDL

# ZIVA® brings best practice methods to all facets of lending

## Customer Engagement

Ziva®'s centralised ecosystem can capture and retrieve customer information and drive contextual experiences, decrease paper usage and persona-based marketing offers, and ease loan access through any device.

Ziva® leverages AI and cloud technologies to aid NBFCs and HFCs in accessing real-time financial data to make informed decisions. With Ziva's implementation, our Clients are experiencing a positive impact on tangible and intangible costs.

## Improved Infrastructure

Through Ziva®, lenders can access the centralised ecosystem that can significantly reduce the integration of business line costs, overhead costs and IT support & maintenance costs.

## Employee Efficiency

Restructuring of financial institutions through upgrades or entire digitalization can reduce the load of employees by automating several routine tasks, retrieving borrowers' profiles, making decisions on the go, and prompt alerts on deviations.

# 20-30%

reduction in



**Loan processing time**



**Time to set up deals**



**IT systems  
maintenance cost**

# What Makes Ziva® Stand out?

Ziva® helps businesses meet their goals with a lending ecosystem imparted with result-oriented features.



Ready to be deployed in Cloud



User Driven Workflow Configuration



Product ready to Market



Faster New Product Creation



AI-enabled Role-based Dashboard



Integrated Accounting Engine



GUI - based System Configuration



Compliance / Risk Policies / Eligibility



Multi-Channel Interfacing Capability



Document Mapping Across Modules



Mobility Origination Module



Reporting & Business Analytics

## Designed for Diverse Loan Products



Vehicle Loan



Housing Loan



Jewel Loan



Top-up Loan



Trade Advance



Equipment Finance



Enterprise Finance



Insurance Loan



Two-Wheeler Loan



Loan Against  
Property

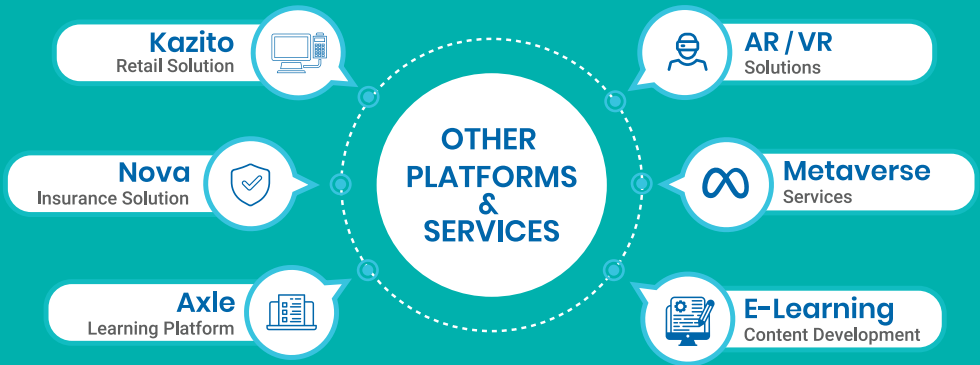


Consumer Durables



Personal Loan

**N**ovac Technology Solutions is a digital transformation and cloud solutions company with solid expertise in Financial Services, Insurance Services, Retail Solutions, Immersive Solutions, and Digital Learning. NOVAC is perfectly positioned to help businesses make the vital transition to the digital world.



# Redefine Your Lending Business with Ziva<sup>®</sup>

## Talk to us

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